

IntaPeople celebrate 15 years with record growth and new premises



AMBITIONS: Directors Phil Handley and Stephen Riley of IntaPeople outside Longcross Court

WALES' leading independent recruitment consultancy celebrates its 15th year with record billings and relocation to one of the capital's most prestigious office developments.

Despite testing economic conditions, Cardiff-based IntaPeople have recently announced their highest ever sales performance of over £5m for 2008/09.

With an increase of over 32% year on year, the specialist consultancy which was established in 1994 is now firmly positioned as one of the strongest recruiters in Wales and the rest of the UK.

The release of these figures coincides with IntaPeople's recent relocation to Longcross Court at the junction of Newport Road and City Road – a move that will enable the company to realise its ambitious expansion plans over the next five years.

With 23 experienced staff currently, the new premises will facilitate the growth of IntaPeople's workforce by a further 21 over the next five years.

Commenting on the move, Phil Handley, operation director of IntaPeople, said: "We have been actively looking for new premises for some time and we believe that Longcross Court provides us with the space we need to expand our

business both in terms of personnel and the markets in which we operate.

"Being located on Newport Road means we can retain a strategic city location without the difficulties associated with being in the city centre itself, making us more accessible for clients and candidates," he adds.

With significant investment from ING Real Estate Investment Management, Longcross Court has recently undergone extensive refurbishment that has created a prestigious, modern working environment.

Complete with contemporary design and the added benefit of on-site parking facilities, Longcross Court is fast becoming one of the most sought-after office locations in the Welsh capital.

"Since ING took ownership of Longcross Court in 2006 they have successfully transformed what was once perceived as a tired and dated building into a highly desirable office location," said Stephen Matheson, joint office division co-ordinator for Lambert Smith Hampton.

"We have seen a significant increase in inquiries for Longcross Court in recent weeks with companies eager to take advantage of the opportunity to secure high quality office space at extremely

competitive rates and flexible terms.

"With its close proximity to Cardiff's Queen Street train station and being situated on the main bus routes entering and leaving the city centre combined with on-site parking for tenants and customers, Longcross Court is fast becoming one of the most sought-after office locations in the Welsh capital," he added.

The move to Longcross Court and IntaPeople's record billings is in contrast to the rest of the recruitment industry. Around 11% of recruitment consultancies are making financial losses while many more are being forced to shed up to 30% of their workforce to survive the economic downturn.

Since its inception in 1994, IntaPeople has been regarded as one of the leading recruitment consultancies in the country specialising in the placement of key personnel within the IT, engineering, legal and executive interim management sectors with an impressive portfolio of clients, including LloydsTSB, Fujitsu, LogicaCMG, Welsh Water, Maersk, RPS Energy and Stork Fokker.

In 2000, IntaPeople won the prestigious Wales Fast Growth 50 Award and were finalists in the same award in 2008.